

2015 Interim Results

August 2015



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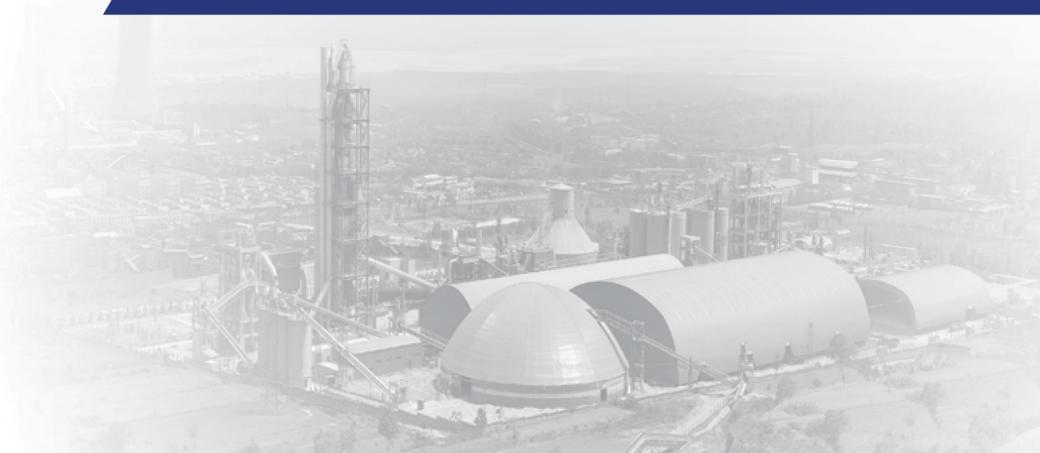
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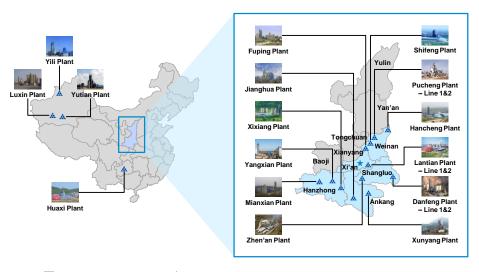
Company Overview



Company Overview

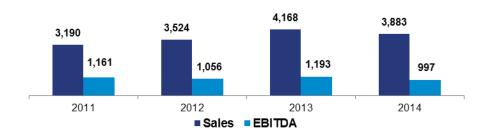


Western China focus - Shaanxi, Xinjiang and Guizhou



Sales and EBITDA* Trend

(RMB mn)



The largest cement producer in Shaanxi Province by NSP production capacity

Annual cement production capacity of 27m tons

Market leader in Southern and Eastern Central Shaanxi

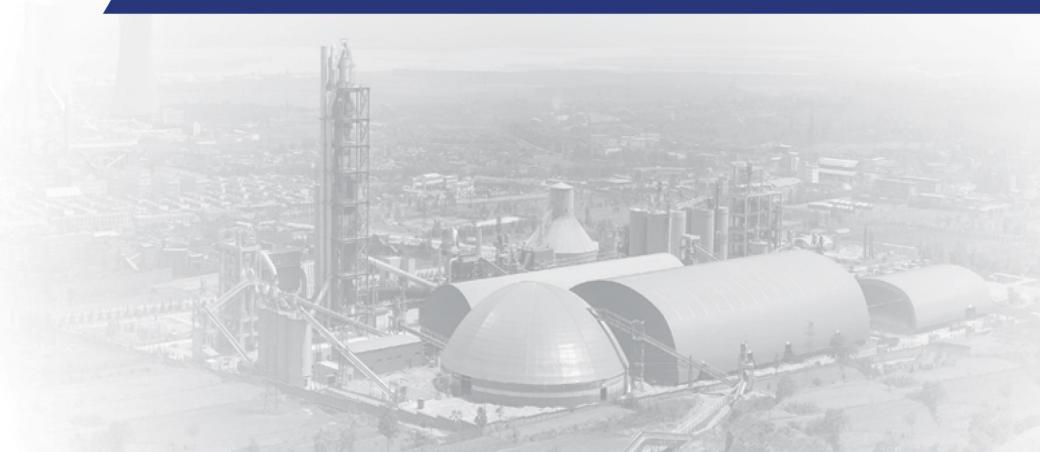
Revenue and EBITDA of RMB3.9bn and RMB997m respectively in FY2014

- 100% NSP capacity. Matching Clinker/Cement volumes at each plant
- Southern Shaanxi core markets: Dominant market position
- Eastern Central Shaanxi core market: Access to Xi'an metropolitan market
- Xinjiang and Guizhou: Growth opportunities
- Well positioned to capitalize on West China development

A key strategic cement asset in North West China



2015 Interim Results



2015 Interim Results Highlights



Operational

- Period-end installed capacity of 27mt (30 June 2014: 23.7mt)
- Cement sales volume of 7.83mt (30 June 2014: 7.98mt). Including clinker sales 7.95mt
 (30 June 2014: 8.36mt).
- Cement ASP's of RMB208/t (30 June 2014: RMB239/t)

Financial

- Gross Profit decrease to RMB216.0m (30 June 2014: RMB385.0m)
- EBITDA decrease to RMB483.5m (30 June 2014: RMB635.6m)
- Profit Attributable to Shareholders RMB2.4m (30 June 2014: RMB160.2m)
- Net Gearing 35.3% (31 December 2014: 68.0%)
- Cash & cash equivalents of RMB1,874.2m (31 December 2013: RMB707.7m)

Further Developments

- Xinjiang Yili Plant, 1.5mt, and Guiyang Huaxi Plant fully commissioned in April 2015, for Group total cement capacity of 27m tons.
- Plant upgrades to meet new emission standards substantially completed.
- Conch subscribes for 16.67% of shares in enlarged share capital, raising approx.
 RMB1.2bn



WCC Cement capacity: 27mt Shaanxi – 21.1mt Xinjiang – 4.1mt Guizhou – 1.8mt

Conch Subscription of New Shares in WCC



Key Terms of Subscription Agreement

- Conch have subscribed for 903,467,970 new shares at HK\$1.69 per share.
- 16.67% of the enlarged issued share capital.
- Approx. net proceeds of RMB1.2bn for WCC.

Key Details of Subscription Agreement

- Lock-up Undertakings: For a period of 6 months (a) Conch undertakes not to dispose of shares, and (b) WCC controlling shareholder, Directors & senior management undertake not to dispose of any shares to other cement companies, nor to allot or issue new shares.
- Shares issued under WCC's General Mandate.
- Use of Proceeds: Net proceeds of approx. RMB1.2bn to be used for general working capital, future potential acquisitions and other investment opportunities.
- Reasons & Benefits: The deal brings WCC an opportunity to promote further consolidation of the cement industry in Shaanxi and a foundation for future business collaboration with Conch, a market leader in the PRC cement industry.
- Possible Further Collaboration: WCC and Conch are currently exploring other possible further collaboration with a view to create further synergies, including but not limited to the formation of JV's, combination of assets or other types of cooperation.





Financial Analysis and KPIs



| RMB Million (unless otherwise specified) | Ended 30 Jun 2015 | Ended 30 Jun 2014 | % |
|--|----------------------|----------------------|------------|
| Cement Sales Volume | 7.83 | 7,98 | (1.9%) |
| Revenue | 1,690.8 | 1,997.7 | (15.4%) |
| Gross Profit | 216.0 | 385.0 | (43.9%) |
| EBITDA | 483.5 | 635.6 | (23.9%) |
| Profit Attributable to Shareholders | 2.4 | 160.2 | (98.5%) |
| Basic EPS (cents) | 0.1 | 3.5 | (97.1%) |
| Interim Dividend (cents) | Nil | Nil | Nil |
| Gross Profit Margin | 12.8% | 19.3% | (6.5p.pt) |
| EBITDA Margin | 28.6% | 31.8% | (3.2p.pt) |
| | As at 30 Jun 2015 | As at 31 Dec 2014 | |
| Total Assets | 12,138.1 | 10,768.0 | 12.7% |
| Net Debt (1) | 2,187.8 | 3,409.6 | (35.8%) |
| Net Gearing (2) | 35.3% | 68.0% | (32.7p.pt) |
| Net Debt / EBITDA (3) | 2.3 | 3.4 | (32.4%) |
| EBITDA / Fixed Charge (3) (4) | 3.7 | 3.1 | 19.4% |
| Net Assets Per Share(cents) | 115 | 111 | 3.6% |

| | Ended 30 Jun 2015 | Ended 30 June 2014 |
|--|----------------------|-----------------------|
| ASP/t (RMB) | 208 | 239 |
| GP/t (RMB) | 27 | 46 |
| Trade receivable Turnover Days ⁽⁵⁾ | 49 | 31 |
| Inventory Turnover Days ⁽⁶⁾ | 67 | 58 |
| Trade payable Turnover Days ⁽⁷⁾ | 102 | 80 |
| | | |

^{1.}Net debt equal to total borrowings, medium-term notes and senior notes, less bank balances and cash and restricted bank deposits

^{2.}Net Gearing is measured as net debt to equity

^{3.}EBITDA is 1H2015 value annualised

^{4.} Fixed charge means gross interest expenses. 1H2015 value annualised.

^{5.365} day / (Turnover / Average trade receivable)

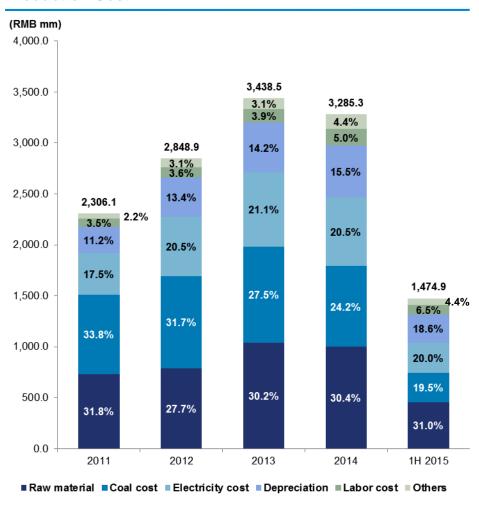
^{6.365} day / (Production cost / Average inventory)

^{7.365} day / (Production cost / Average trade payable)

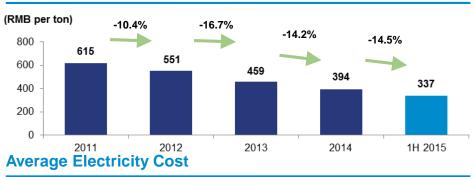
Production Cost Analysis



Production Cost



Average Coal Cost



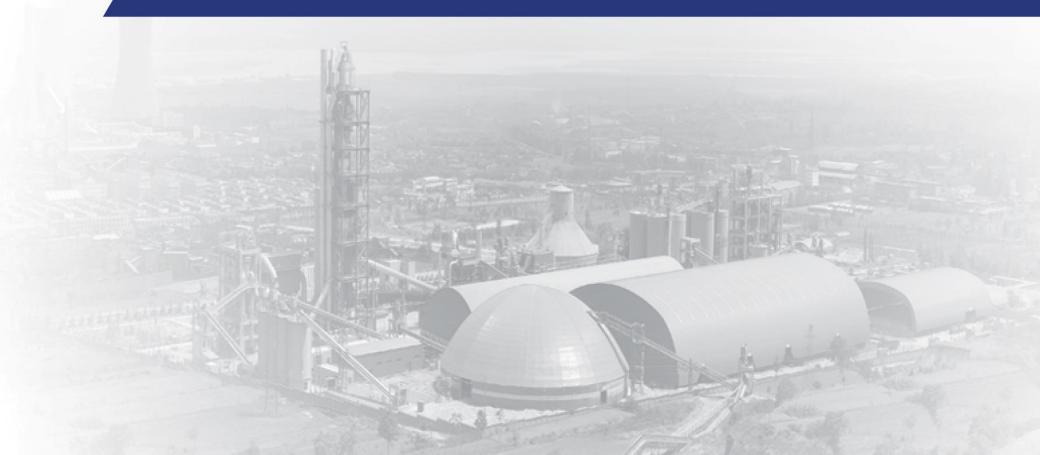


Average Limestone Cost



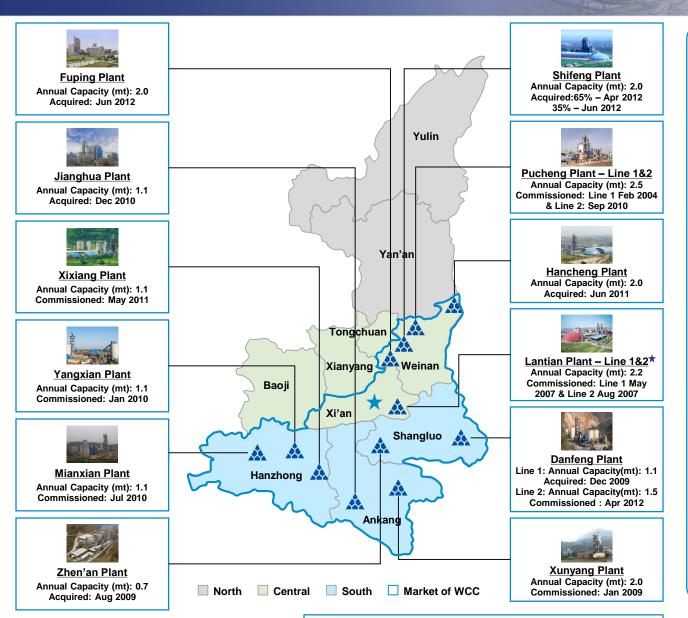


Operations & Markets



Our Position in Shaanxi's Market



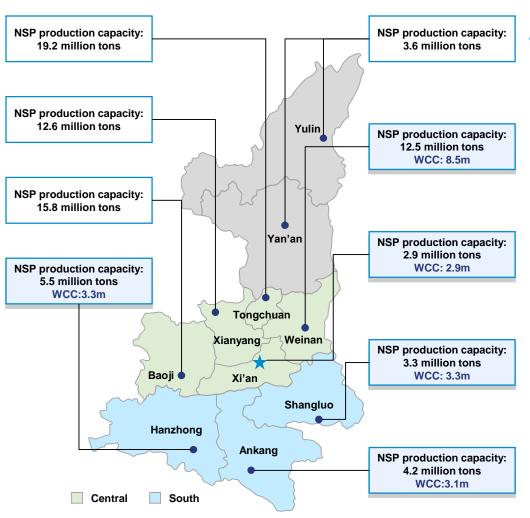


- Southern Shaanxi Shangluo, Ankang & Hanzhong
- An area dominated by the Qingling Mountains
- ✓ Market shares of 60%-100% in each region
- ✓ Limited limestone deposits have resulted in relatively little new cement capacity over the past few years
- ✓ Long transportation distances from other markets
- Results in a disciplined supply side with good pricing power
- Central Shaanxi Weinan & Xi'an
- ☑ Dominated by the Xi'an market which is 30-40% of provincial demand
- ✓ Plentiful limestone, new capacity, more competition
- ✓ Market share of 68% in Weinan Region
- ☑ Three plants in close proximity to the Xi'an market
- Positioned to benefit from Xi-Xian New Area development plans

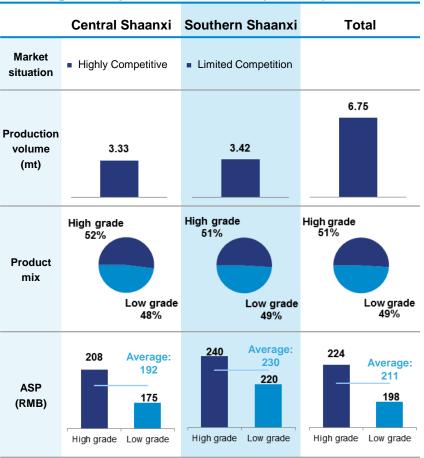
★ Lantian Grinding Mill: Adds effective 0.7m tons to capacity of Lantian Plant

Dominant Position in Our Core Markets





Our regional operational metrics (1H2015)

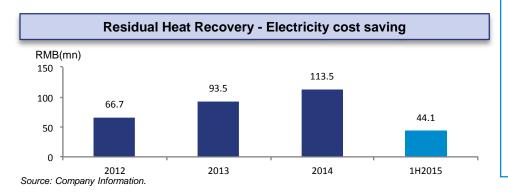


Emission Controls, Cost Savings and Waste Treatment



New environmental standards – upgrades and cost savings

Progress Impact Reduce 30% electricity consumption Residual heat recovery Decrease CO₂ emissions systems by c.20,000 tons/year/mn 80% of total capacity tons Denitration Installation completed at all Reduce nitrous oxide (De-NOx) plants in Shaanxi, Xinjiang emissions by c.60% per equipment and Guizhou. ton of clinker produced Requires less energy to produce cement NSP technology All plants More environmentally friendly



New revenue stream – waste treatment



Waste Treatment Facilities

- Lantian Waste Sludge Treatment Facility Phase I, with annual capacity of 31,500 tons, operational in 1H15 at full capacity.
- Phase II under construction, to be completed in 2016 for total (Phase I & II) annual processing capacity of 113,500 tons
- Fuping Waste Treatment Facility Phase I under construction, to be completed in 2H15 for total processing capacity of 100,000 tons
- ■Phase II of 200,000 tons capacity due to start construction in 2H15
- ■Further small facilities of 40-50,000 tons capacity planned at Danfeng, Hancheng and Mianxian plants

Shaanxi Demand Outlook – Infrastructure Led



Key infrastructure projects

Xi'an to Chengdu High Speed Railway Passenger Line

- Total distance of 343KM within Shaanxi Province, passing through Xi'an and Hanzhong Regions; over 85% of total distance accounted for by bridges and tunnels. Shaanxi total consumption approx. 4.0
- 4.5 million tons
- WCC supplying over 70% of the tender sections approx. 3 million tons over 5 years. Construction commenced in 2013

Xi'an to Hefei Double Track Railway

- Key freight and passenger route linking NW
 China to Anhui Province. Total distance of 957KM of which 250KM is in Shaanxi Province passing through Weinan and Shangluo Regions
- WCC supplying 6 out of 8 Shaanxi Province sections. Project one third completed with another 3 years of construction

Hanjiang-To-Weihe River Water Transfer Project (引漢濟渭工程)

- Transfer water from the Han River south of the Qinling Mt. to the Wei River in the north to resolve water shortages in central and northern Shaanxi
- Includes Hydro-Junctions, Pump Stations, Dams and the 98km Qingling Tunnel

Province by 2020

Ankang to Yangpingguan Double Track Railway

- Freight transportation line linking Northwest China to the South. Construction of 325KM in Shaanxi of which 240KM in Hanzhong, 50% bridges and tunnels
- WCC commenced supplying with further section tendering in the second half of 2014. A major growth driver in Ankang Region for 2015

Baoji to Hanzhong Highway

- Distance of >150KM within WCC area, passing through Hanzhong Region to Sichuan border. WCC to supply up to 1mt
- WCC has won 100% of tender sections of the Hanzhong to Sichuan Border Segment in 4Q13

Southern Shaanxi Resettlement Project (陝南移民搬遷工程)

- Major population resettlement project in Southern Shaanxi from 2011 until 2020
- WCC continues to supply between 500,000 and1 m tons per year to this project

Shaanxi Demand Outlook – Infrastructure Led



Other infrastructure projects

| Project Name | Planned Construction Period | Project Name | Planned Construction Period |
|--|--------------------------------|--|--------------------------------|
| Expressway | | | |
| Yan'an-Yanchuan(Weinan Region) | 2012-2014 | Baoji- Hanzhong Expressway (Hanzhong Region) | 2011-2016 |
| Ankang – Pingli Expressway (Ankang Region) | 2013-2015 | Tongchuan-Huangling Expressway (Weinan Region) | 2013-2015 |
| Tongchuan- Xunyi Expressway (Weinan Region) | 2011-2014 | Sanmenxia-Xichuan Expressway (Shangluo Region) | 2012-2016 |
| Heyang-Fengxiang Expressway (Xi'an & Weinan Region) | 2014-2016 | Weinan – Yushan Expressway (Weinan Region) | 2013-2015 |
| Xi'an-Xianyang North Loop Expressway (Xi'an & Weinan Region) | 2013-2015 | | |
| Railway | | | |
| North Xi'an-Airport Intercity Railway (Xi'an Region) | 2015-2017 | Xi'an-Tongchuan Intercity Railway (Xi'an & Weinan Region) | 2015-2018 |
| Lanzhou – Chongqing (Hanzhong Region) | 2009-2016 | Xi'an Metro Line 3 (Xi'an Region) | 2010-2015 |
| Xi'an-Chengdu Passenger Line (Xi'an & Hanzhong) | 2013-2017 | Xi'an Metro Line 4 (Xi'an Region) | 2012-2016 |
| Xi'an- Hefei Railway (Xi'an & Shangluo Region) | 2012-2016 | | |
| Hydropower Station | | | |
| Xunhe Cascade Hydropower Station (Ankang Region) | 2014-2016 | Hanjiang-Weihe River Water Transfer Project – Qinling Tunnel (Hanzhong Region) | 2009-2017 |
| Hanjiang Xunyang Hydroelectric Station (Ankang Region) | 2014-2018 | Huangjinxia Hydro Power Station (Hanzhong Region) | 2014-2017 |
| Mengzhushan Hydropower Station (Shangluo Region) | 2013-2016 | Sanhekou Reservoir (Hanzhong Region) | 2014-2017 |

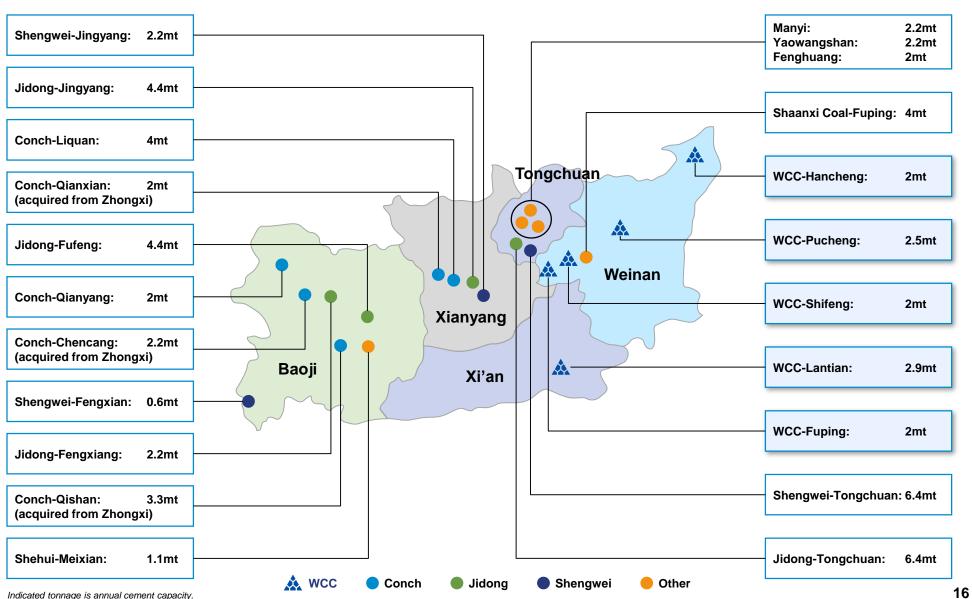
Other infrastructure projects scheduled to commence construction

| | Planned Constructio | n | Planned Construction |
|--|---------------------|--|-----------------------------|
| Project Name | Period | Project Name | Period |
| Inner Mongolia – Jiangxi Coal Transportation Railway (Shaanxi section) (Weinan Region) | 2015-2019 | Xi'an Metro Line 5 (Xi'an Region) | 2015-2018 |
| Pucheng- Huanglong Expressway (Weinan Region) | 2014-2016 | Xi'an Metro Line 6 (Xi'an Region) | 2015-2018 |
| Zhen'an Yuehe Hydropower station (Shangluo Region) | 2016-2019 | Pingli-Zhenping Expressway (Ankang Region) | 2015-2017 |
| Central Shaanxi Intercity Railway (Xi'an & Weinan Region) | 2016-2020 | Hancheng-Baishui Expressway (Weinan Region) | 2015-2018 |
| | | Zhashui- Shanyang Expressway (Shangluo Region) | 2014-2017 |

Central Shaanxi – Competitive Landscape

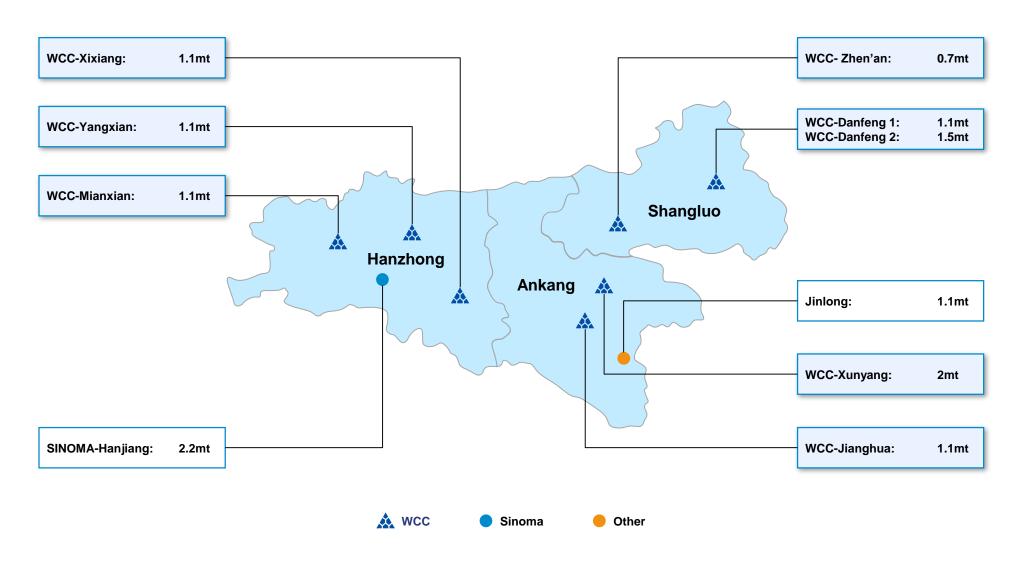
Source: Digital Cement, WCC.





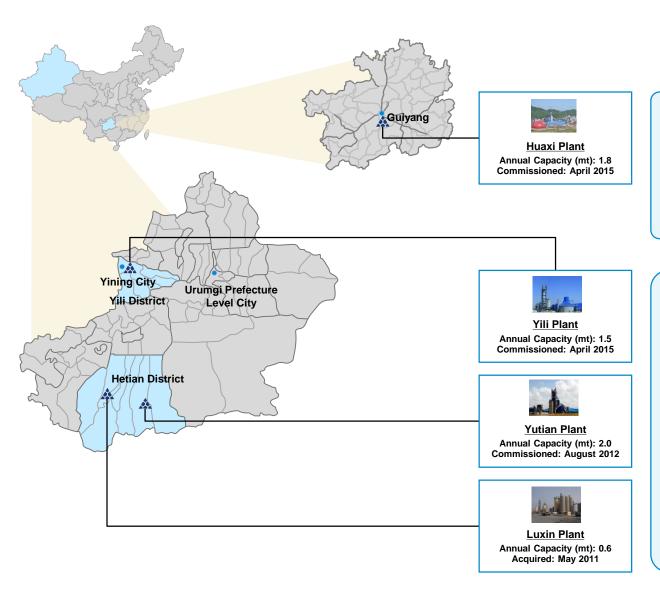
Southern Shaanxi – Competitive Landscape





Xinjiang and Guizhou - Diversified Revenue Source





Guizhou

- ✓ Strategic location close to Guiyang city within "Gui-An New Area"
- ☑ Buoyant infrastructure led cement market
- ☑ Well positioned for ongoing infrastructure demand

Northern Xinjiang

- ☑ Direct beneficiary of "Silk Road Economic Belt Development"
- ☑ Benefiting from trade connections to Central Asia

Southern Xinjiang

- ☑ Established presence in Hetian area with 50% market share by NSP production capacity
- ☑ Key energy and resource supply area. Abundant cheap coal

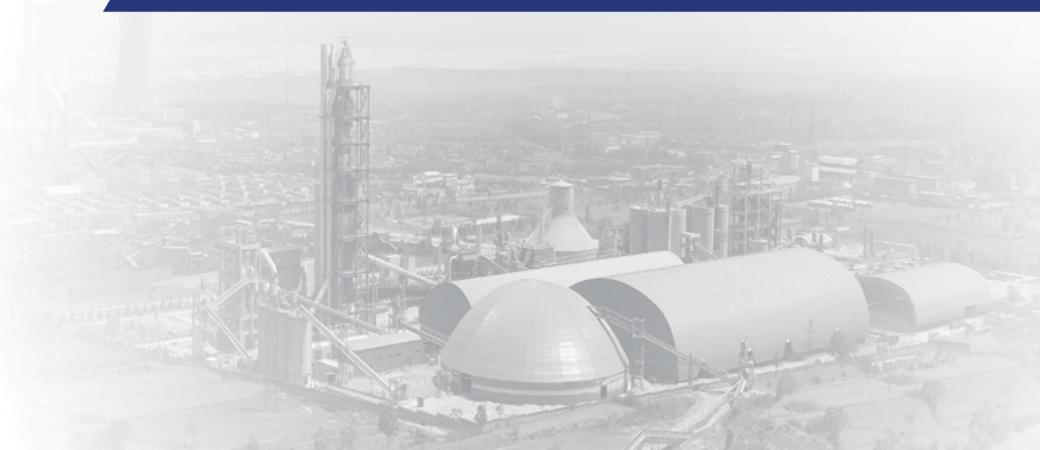
Board of Directors



| Mr. Zhang Jimin, Chairman & Executive Director | Over 25 years Industry Experience Chairman of the Shaanxi Cement Association and Vice Chairman of the China Cement Association Received professional training course in economic management from Peking University |
|--|--|
| Mr. Ma Weiping, CEO & Executive Director | Over 20 years of management and technical experience in the building materials industry Has held senior management positions at Holcim, Lafarge and Italcementi in the US and China Ph.D in Material Science and Engineering from Pennsylvania State University and MBA from Michigan State University |
| Mr. Franck Wu, Non-executive Director | Head of Internal Audit Group of Italcementi Group in Asia with 8 years building materials industry experience in France and China. MA Enterprise Management, University of Nantes & MA Finance, ESCP European School of Management. Italcementi Group board representative. |
| Mr. Ma Zhaoyang, Non-executive Director | Professor of Management, Northwestern Polytechnic University; extensive academic expertise and experience in strategic planning |
| Ms Liu Yan, Non-executive Director | Head of Finance Department of Anhui Conch Group, responsible for financial management, internal audit and internal risk control. Graduate of Tongling University, majoring in Planning & Statistics Anhui Conch board representative. |
| Mr Qin Hongji, Non-executive Director | Regional Head of Anhui Conch in Shaangan; General Manager of Pingliang and Linxia Conch Cement Companies. Graduate of Wuhan University of Technology, majoring in Silicate Technology Anhui Conch board representative |
| Independent Non-executive Directors | Mr Lee Kong Wai, Conway Mr Wong Kun Kau Mr Tam King Ching, Kenny |



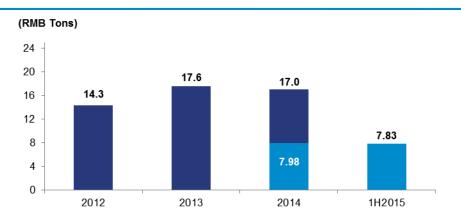
Financial Performance



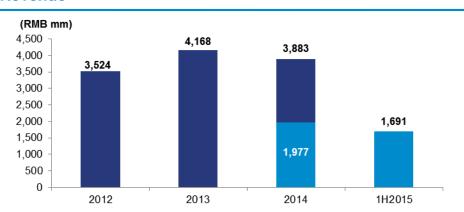
Operational Performance



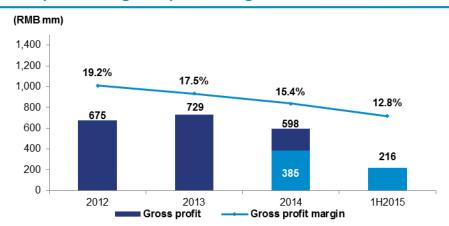
Sales volume of cement



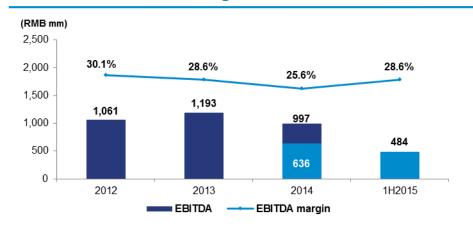
Revenue



Gross profit and gross profit margin



EBITDA 1&2 and EBITDA margin



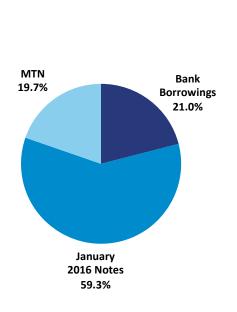
Source: Company information.

- 1. EBITDA is defined as profit and total comprehensive income minus (x) net foreign exchange (losses) gains and (y) interest income, and plus (i) finance costs, (ii) share-based payments; (iii) impairment loss, (iv). income tax expense; and (v) total depreciation and amortization expenses.
- 2. 2014 EBITDA includes deduction of RMB92.2m for 2016 Senior Note Redemption Costs.

Debt Profile & Key Credit Ratios



Debt profile 1



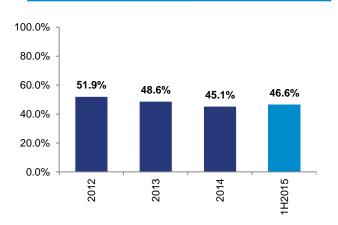
Total debt/EBITDA 2 & 3



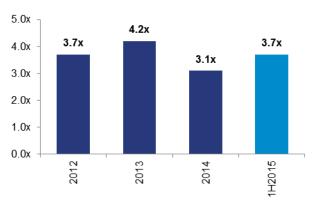
Net debt/EBITDA ^{2 & 3}



Total debt/total capitalization ⁴



Interest coverage ratio ⁵

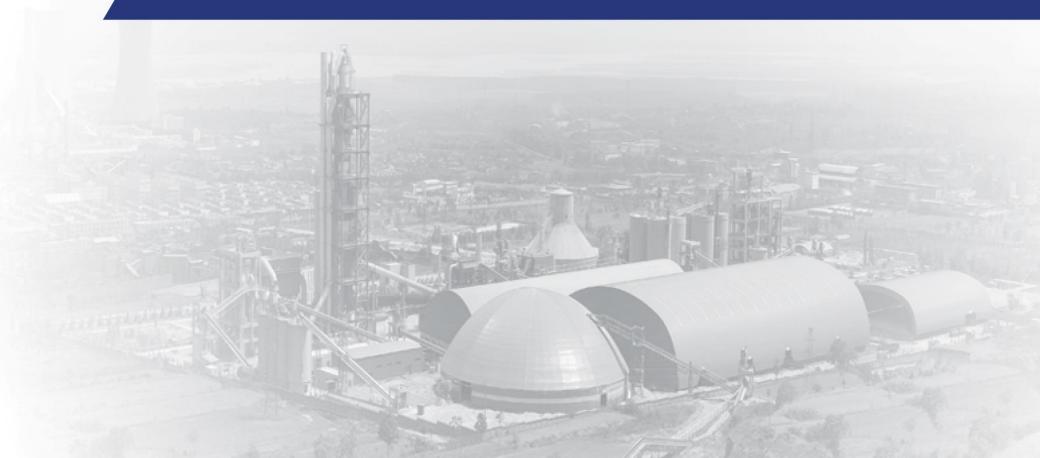


Source: Company information

- 1. As of June 30, 2014
- 2. EBITDA is defined as profit and total comprehensive income minus (x) net foreign exchange (losses) gains and (y) interest income, and plus (i) finance costs, (ii) share-based payments; (iii) impairment loss, (iv). income tax expense; and (v) total depreciation and amortization expenses.
- EBITDA is 1H2015 value annualised.
- 4. Total capitalization equals non-current borrowings plus total equity.
- 5. EBITDA/Gross interest expense. Gross interest expense is 1H2015 value annualised.



Appendices



Financial Information Summary of Consolidated Income Statement



| | For the ye | For the year ended 31 December | | | For the period ended 30 June | |
|--------------------------------|-------------|--------------------------------|-----------|-------------|------------------------------|--|
| RMB '000 | 2012 | 2013 | 2014 | 2014 | 2015 | |
| Revenue | 3,524,117 | 4,167,843 | 3,883,385 | 1,997,670 | 1,690,841 | |
| Cost of Sales | (2,848,920) | (3,438,503) | 3,285,332 | (1,612,672) | (1,474,874) | |
| Gross Profit | 675,197 | 729,340 | 598,053 | 384,998 | 215,967 | |
| Selling and marketing expenses | (32,754) | (34,718) | (35,826) | (16,759) | (17,072) | |
| Administrative expenses | (202,117) | (243,862) | (258,243) | (131,052) | (122,903) | |
| Other income | 155,833 | 169,928 | 148,156 | 83,390 | 66,699 | |
| Other gains / (losses) – net | 490 | 66,651 | (94,911) | (14,345) | (789) | |
| Finance income | 1,928 | 4,817 | 4,925 | 2,377 | 2,697 | |
| Finance cost | (139,993) | (217,074) | (227,118) | (96,928) | (108,831) | |
| Finance costs – net | (138,065) | (212,257) | (222,193) | (94,551) | (106,134) | |
| Profit before income tax | 458,584 | 475,082 | 135,036 | 211,681 | 35,768 | |
| Income tax expense | (86,058) | (92,812) | (95,546) | (49,273) | (32,602) | |
| Profit for the year | 372,526 | 382,270 | 39,490 | 162,408 | 3,166 | |

Financial Information Summary of Consolidated Balance Sheet



Assets

| _ | As a | As at 30 June | | |
|--|------------|---------------|------------|------------|
| RMB '000 | 2012 | 2013 | 2014 | 2015 |
| Non-current assets | | | | |
| Property, plant and equipment | 7,829,666 | 8,003,776 | 8,071,487 | 7,868,464 |
| Land use rights | 450,000 | 448,244 | 452,929 | 466,520 |
| Mining rights | 139,249 | 133,116 | 162,956 | 227,339 |
| Other intangible assets | 171,826 | 169,693 | 168,102 | 166,898 |
| Deferred income tax assets | 36,755 | 18,587 | 16,118 | 30,511 |
| Amount due from non- controlling shareholder of a subsidiary | - | 29,305 | 39,457 | 43,459 |
| | 8,627,496 | 8,802,741 | 8,911,049 | 8,803,191 |
| Current assets | | | | |
| Inventories | 468,602 | 530,864 | 548,318 | 527,510 |
| Trade and other receivables and prepayments | 683,973 | 707,999 | 600,921 | 933,134 |
| Restricted bank deposits | 149,881 | 116,519 | 212,119 | 279,026 |
| Bank balances and cash | 368,936 | 506,586 | 495,605 | 1,595,215 |
| | 1,671,392 | 1,861,968 | 1,856,963 | 3,334,885 |
| Total assets | 10,298,888 | 10,664,709 | 10,768,012 | 12,138,076 |

Liabilities and Equity

| | As | As at 30 June | | |
|--|------------|---------------|------------|------------|
| RMB '000 | 2012 | 2013 | 2014 | 2015 |
| Non-current liabilities | | | | |
| Borrowings | 144,000 | 6,000 | 83,000 | 3,000 |
| Senior Notes | 2,468,506 | 2,407,455 | 2,408,288 | 2,409,827 |
| MT Notes | - | 794,189 | 796,548 | - |
| Provisions for other liabilities and charges | 12,991 | 13,763 | 14,761 | 20,509 |
| Deferred income tax liabilities | 9,636 | 14,575 | 20,500 | 20,649 |
| Deferred income | 51,971 | 55,014 | 66,633 | 63,127 |
| | 2,687,104 | 3,290,996 | 3,389,730 | 2,517,112 |
| Current liabilities | | | | |
| Trade and other payables | 1,562,978 | 1,557,162 | 1,597,581 | 1,740,494 |
| Current income tax liabilities | 23,812 | 21,870 | 19,029 | 24,129 |
| MT Notes | - | - | - | 797,788 |
| Borrowings | 1,178,192 | 709,423 | 745,173 | 851,373 |
| | 2,764,982 | 2,288,455 | 2,361,783 | 3,413,784 |
| Total liabilities | 5,452,086 | 5,579,451 | 5,751,513 | 5,930,896 |
| | | | | |
| Equity | | | | |
| Total Equity attributable to shareholders | 4,755,931 | 5,044,164 | 4,970,867 | 6,160,815 |
| Minority interest | 90,871 | 41,094 | 45,632 | 46,365 |
| Total equity | 4,846,802 | 5,085,258 | 5,016,499 | 6,207,180 |
| Total equity and liabilities | 10,298,888 | 10,664,709 | 10,768,012 | 12,138,076 |

Financial Information Summary Consolidated Cash Flow Statements



| RMB '000 | For the year ended 31 December | | | For the period ended 30 June | |
|--|--------------------------------|-----------|-----------|------------------------------|-----------|
| | 2012 | 2013 | 2014 | 2014 | 2015 |
| Net cash generated from operating activities | 1,377,368 | 932,806 | 1,181,641 | 614,740 | 258,321 |
| Net cash used in investing activities | (1,404,056) | (577,077) | (695,811) | (335,607) | (234,691) |
| Net cash generated from / (used in) financing activities | (135,894) | (217,470) | (483,257) | (167,851) | 1,076,007 |
| Net increase / (decrease) in cash and cash equivalents | (162,582) | 138,259 | 2,573 | 111,282 | 1,099,637 |
| Cash and cash equivalent at period end | 368,936 | 506,586 | 495,605 | 614,998 | 1,595,215 |



Contact Us

WEST CHINA CEMENT LIMITED YAOBAI SPECIAL CEMENT GROUP CO., LTD.

No. 336 4th Shenzhou Road Aerospace Industrial Base Chang'an District Xi'an, Shaanxi, China

Tel: +86 29 8925 4088 Fax: +86 29 8925 4088

Email: ir@westchinacement.com

尧柏特种水泥集团有限公司

中国 陕西省 西安市 长安区航天基地 神舟四路336号

电话: +86 29 8925 4088 传真: +86 29 8925 4088